

## Disbursements with Zelle®

Consumer Marketing Guide





Notice: This document contains confidential and proprietary information of Early Warning Services, LLC ("Early Warning"). It must not be used, duplicated, distributed or disclosed, in whole or in part, except in accordance with the terms of a valid confidentiality agreement between Early Warning and your employer or with prior written consent from Early Warning.

THE WORK IS PROVIDED "AS IS", WITHOUT WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NONINFRINGEMENT. IN NO EVENT SHALL THE AUTHORS OR COPYRIGHT HOLDERS BE LIABLE FOR ANY CLAIM, DAMAGES OR OTHER LIABILITY, WHETHER IN AN ACTION OF CONTRACT, TORT OR OTHERWISE, ARISING FROM, OUT OF OR IN CONNECTION WITH THE WORKS OR THE USE OR OTHER DEALINGS IN THE WORKS.



### Disbursements with Zelle®

A guide for companies and governments marketing Zelle to consumers

Based on best practices, this guide is designed to provide helpful tips on how and when to deploy consumer facing assets and tactics. Help educate your customers on how to receive money from a company or government entity. Contents:

#### **Overview**

- Disbursements with Zelle® toolkit
- What's inside?

### Disbursements with Zelle® Toolkit Assets

- Design Elements
- Toolkits Assets
- Assets Overview
- Email Templates

#### 4 Example Executions and Timelines

- Insurance Company
- Payroll

## 7 Creating Your Own Disbursements with Zelle® Marketing Collateral

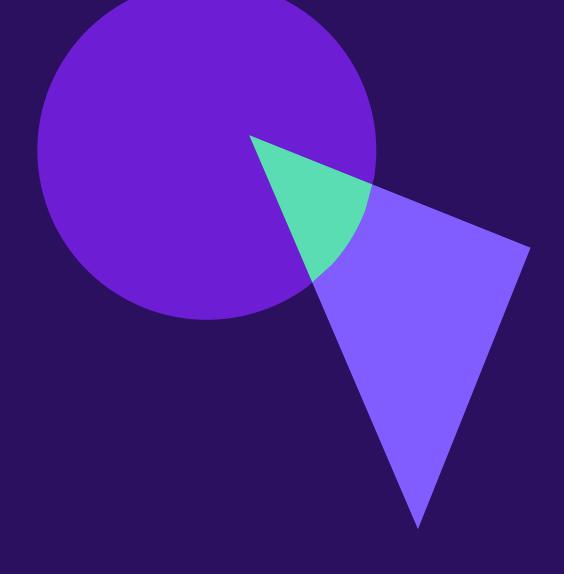
Brand Reviews



13

16

## Overview



### Disbursements with Zelle® Toolkit

The Disbursements with Zelle toolkit provides key marketing assets and communication resources for companies and government entities who offer Zelle as a method to send money to consumers.

#### Benefits of using this toolkit:

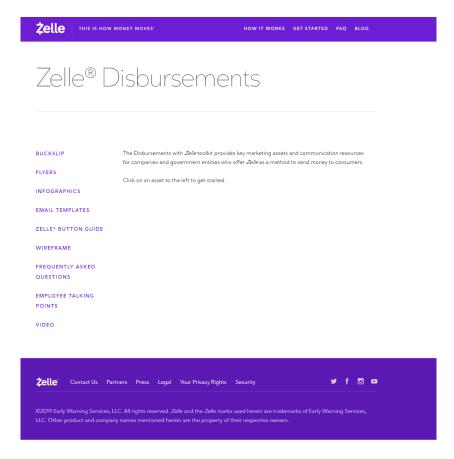
- Save time and money on marketing agency fees by utilizing pre-approved *Zelle* assets.
- Educate consumers and promote *Zelle* usage across your customer base.
- Clearly communicate the benefits of *Zelle* as a fast, safe and easy way to receive money.
- Position your organization as a technology leader by leveraging *Zelle* branded assets that are consistent with *Zelle* materials being displayed by banks and credit unions across the country.



#### WHAT'S INSIDE?

## Disbursements with Zelle® Consumer Marketing Toolkit

- Digital assets (web, infographics, email, Zelle Badge/Button)
- Print assets (buckslips and flyer)
- Video



All materials can be accessed at

https://zellepay.com/disbursements-toolkit





## Disbursements with Zelle® Toolkit Assets

#### **Toolkit Assets**





with Zelle®

Zelfe is a fast, safe and easy way to receive money directly to your bank account, regardless of where you bank! Enroll with Zelfe today, and when [Company Name] sends your money, you'll be set to receive it faster than a check.

- If you're already enrolled with Zelle, you don't need to do anything else. You'll receive an email or text message letting you know your payment will be sent to your bank account. If you haven't enrolled with Zelle: Visit enroll.zellepay.com to check if your bank or credit union offers Zelle.
- Select your bank or credit union from the list and follow the steps to enroll with Zelle directly through your financial institution.
- carecty introducy our marchal institution.

  If your bank sin'l listed, no problem? You can still use Zelle by downloading the Zelle app for Android or IOS<sup>2</sup>.

  To enroll with the Zelle app, enter your basic contact information, an email address and U.S. mobile number, and a Voas' or Mastercard' debit card with a U.S. based account. U.S. mobile number, and a Visit of Mattercard detail card with a U.S. based account. MOTE TO DISABLESE If the consume needs to take action adop into receive a payment with Zelle throughly your company, provide those instructions here. For example "When prompted by Company amen Is beat to how you'dli list or receive your more, or choose Zelle' and provide them with your enal address or U.S. mobile number , To ensure you receive your morely from Company Name, leave any you provide (Company Name) with the same email address or U.S. mobile number you enroll with Zelle.

ENROLL NOW

Learn more at zellepay.com/disbursements f 🔰 🖸

Żelle' Get money in the moment. Zelle® is a fast, safe and easy way to get your Enroll with Zelle today.

How do I receive my money?

No need to wait for a check or prepaid card to arrive in the mail

Receive money using just an email address or U.S. mobile number.

can enroll through your banking app or Zelle app to receive your money in just a few simple steps.

**Buckslip** 

us with the email address or U.S. mobile

existing bank account

Enroll today to receive your Learn more at zellepay.com.

money will be sent directly to your

Żelle

#### What is Zelle®?

Zello is a fast, safe and easy way to get your money electronically, directly to your bank account, regardless of where you bank!, Provide us with your email address or U.S. mobile phone number, then enroll that email address or mobile phone number with Zelle. Enroll today, and the next time we send you money, you'll get it fast.



Żelle

#### Get money in the moment with Zelle®

Zelle is a fast, safe and easy way to receive money directly to your bank account, regardless of where you bank! Enroll today, and the next time we send you money you'll get it fast, directly into your bank account with no need to wait for a check to clear.



#### **Infographics**

Żelle

safely with Zelle®



Receive money



**Email** 

Żelle

Disbursements

Consumers

Messaging Guide for

**Żelle** 

#### Receive Your [Reimbursement] from [Company Name] with Zelle®

COMPANY NAV

Zelle is a fast, safe and easy way to get your money electronically

Zelle is a fast, safe and easy way to receive money directly to your bank account. By providing [Company Name] with your email address or U.S. mobile phone number, we can send your money electronically, regardless of where you bank. With Zelle, money is sent directly to your bank account so you don't have to wait for a check in the mail.

Wireframe

How it Works



Provide us with your email address or U.S. mobile number so we know where to send your payment. No need to share sensitive bank account details with us - we only need your email address or U.S. mobile number to send you money.





#### Żelle

Consumer FAQs -Disbursements

#### **Assets Overview**

All materials can be accessed at <a href="https://zellepay.com/disbursements-toolkit">https://zellepay.com/disbursements-toolkit</a>

Asset	How to Use
Messaging Guidelines*	Use this messaging guide to help position Zelle® to your consumers as a fast, safe and easy way to receive money from your organization.
	*Note: this guide can only be obtained from your financial institution. It is not available for download on zellepay.com.
Consumer FAQs - Disbursements	Leverage the consumer facing FAQs on your website or in consumer facing marketing to answer commonly asked questions.
Talking Points	Educate your employees, and equip them with talking points to use when communicating with customers about using $Zelle$ to receive money.
Wireframe	Introduce your customers to <i>Zelle</i> with a landing page designed to educate customers on how to receive money from your organization. Includes design requirements and instruction guide on how to use the wireframe.
Email Templates	Send emails to your customers encouraging them to pre-enroll and educating them on why $Zelle$ is a fast, safe and easy way to receive money from your organization. See the "emails" page of this guide for additional details.



#### **Assets Overview, Continued**

	Asset	How to Use
	Infographics	Leverage the infographics to introduce Zelle®, explain how to enroll, or educate on why <i>Zelle</i> is a safe way to receive money. The infographics are optimized for digital and are 600 px wide.
	Buckslip/Flyer	Use the buckslips and flyer to promote awareness of <i>Zelle</i> and encourage your customers to enroll with <i>Zelle</i> . The buckslips are versatile and can be handed out in an office, downloaded from your website, fit conveniently in a standard sized email, can be attached to an email and more!
	Zelle Badge   Button	Use these guidelines to create a button or badge to encourage your customers to enroll with your organization or opt-in to receive a Disbursement with $Zelle$ .
<b>⊘</b>	Video	Consumer facing video designed to educate consumers on receiving a disbursement.



#### **Emails**

**Pre-enrollment - Zelle® app.** This email template encourages users to pre-enroll with *Zelle*. Leverage this email to increase enrollment with *Zelle* before you send money to your customers. This email directs unenrolled customers to zellepay.com.

**Pre-enrollment - clearXchange\*.** This email template encourages users to pre-enroll with *Zelle*. Leverage this email to increase enrollment with *Zelle* before you send money to your customers. This email directs unenrolled customers to clearxchange.com.

**Awareness.** This email template is an educational email about the benefits of using *Zelle* to receive money from your organization. Leverage this email at any time in your customer journey to increase enrollment with *Zelle*.



Pre-enrollment - Zelle app.



Pre-enrollment - clearXchange.



#### **Awareness**



## **Example Timelines**and Executions



## **Insurance Company**

#### EXAMPLE USE CASE ONE

Key Benefit: Educate consumers on receiving their claim with Zelle® - it's faster than a check at the time they need the money most!

- **First.** Deploy a *Zelle* branded landing page to educate your customers. Establish this page first so you can link back to it from other materials. Also, use the badge/button guidelines to create a clear call to action for your customers to digitally opt-in to receive money from your organization.
- Three weeks prior to product launch. Educate your employees during a team meeting using the employee talking points.
- Two weeks prior to product launch. Print and distribute buckslips and flyers to your front line employees for use with your customers.
- At product launch. Leverage the email templates to proactively encourage your customers to enroll
  with Zelle.



## Company Sending Payroll with Zelle®

#### **EXAMPLE USE CASE TWO**

Key Benefit: Educate consumers on receiving their payroll with Zelle® - it's easy to receive money using an email address or U.S. mobile number!

- **First.** Deploy the *Zelle* branded infographics on your company intranet website. Establish this first so you can link to other materials to drive employee awareness and education.
- Three weeks prior to product launch. Deploy the video on your company intranet website to educate employees on the benefits of receiving money with *Zelle*.
- Two weeks prior to product launch. Send the pre-enrollment email to your employees encouraging them to enroll with Zelle before you send out payroll. Plan to send this at least two weeks prior to launch to give employees time to enroll.
- One week prior to product launch. Distribute the flyer to your employees in the office to encourage enrollment prior to launch.



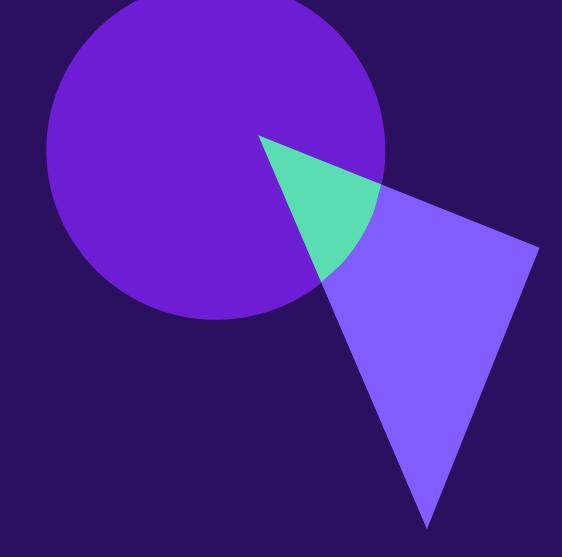
## Creating Your Own Marketing Collateral



### **Brand Reviews**

- No trademark license has been granted to your corporate or government entity. Changes to these materials beyond the indicated fields are not permitted. Please review the Terms of Use prior to printing and/or distribution.
- All custom Zelle® collateral is subject to Brand Review by Early Warning (network operator of Zelle).
- Work with your Financial Institution to secure approval from Early Warning Services, LLC on any custom collateral or modifications to these templated materials that mention *Zelle*.
- Early Warning's Brand Review SLA is 10-business days. Your financial institution may ask for additional time to facilitate reviews.
- Approvals are valid for 12 months from the date of approval.





## Questions?

Contact your financial institution.

Learn more about how Zelle® works by visiting zellepay.com

# **Aelle**

THIS IS HOW MONEY MOVES®